Board Member



Khlood Aldukheil, CFA Profile

Khlood Aldukheil has 20 years of Financial Advisory and Investment Banking Experience in the Kingdom of Saudi Arabia. She is currently the Managing Director of Aldukheil Financial Group (AFG), a closed joint stock company engaged in Investment Banking Activities. AFG floated 20% of the Saudi listed companies on the Saudi Stock Exchange including SABIC, Riyadh Bank, Saudi British Bank and many other companies.

Ms. Aldukheil has expertise in various areas including, business formations and restructurings, debt advisory and debt restructuring, risk management and regulatory compliance and investment banking activities including IPOs, Rights Issues, M&A and Private Placements.

She is currently the President of the National Committee for Statistics under the Council of Chambers, the Audit Committee Chairperson for Saudi Orix a Financing Company, a Board Member of SimaRating, the first credit rating agency in the Kingdom, a Member of the Investment and Capital Market Committee and the Financial Advisory Committee at the Chamber of Commerce.

Previously, Ms. Aldukheil worked at the World Bank in 1994, was the first Saudi female to represent a Member at the Saudi Stock Exchange Tadawul, was the VP of Women Business Council at the Chamber of Commerce, was an Executive Member of the National Committee for women, first women committee established by late King Abdulla for the inclusion of women in the Private sector.

Khlood is the first Saudi Female to be awarded the CFA in 2003. She holds an MBA in Finance from the American University in DC in 1997 and a BS in International Economics and Finance from Georgetown University in DC in 1994. She is a frequent speaker on Finance and women in the Private Sector.

Khlood is also passionate about empowering women and has been involved in mentoring and training women in the Financial Sector for many years. The first female Internship program in the Kingdom was started at AFG in 2009.

Board Member

Mohammed Aldukheil Profile

Mr. Mohammed Aldukheil obtained his M.B.A. and B.S.B.A. degrees from the American University in Washington D.C., U.S.A.

Mohammed Aldukheil, is the CEO and a founding shareholder of Aldukheil Financial Group (AFG).

Mohammed is also a Board Member and Executive Committee member at AFG.

Mohammed has 19 years of investment banking and advisory experience in Saudi Arabia, covering a broad range of sectors including Education, F&B, Real Estate, Petrochemical and Healthcare.

Over the years, Mohammed led the execution of major transactions in Saudi Arabia covering Equity Capital Markets, Buy side/ Sell side, Privatization and M&A transactions.

In addition to equity transactions, Mohammed has advised major public and private organizations and family businesses in the Kingdom on corporate restructuring, strategic planning and corporate governance.

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Ashraf Osman Al-Ghazali

Summary

■ Profile: Male, Married, 43 years

Nationality: Sudanese

Current Location: Riyadh, Saudi Arabia

Last Position: Board Member – Deputy CEOCompany: Aldukheil Financial Group (AFG)

Work Experience (1999 to Present)

■ Board Member - Deputy CEO

Aldukheil Financial Group (AFG) - Riyadh, KSA April. 2017 to Present

Solution ■ Chief Executive Officer (CEO)

Aldukheil Financial Group (AFG) - Riyadh, KSA Feb. 2014 – March 2017

Acting Chief Executive Officer (CEO)

Aldukheil Financial Group (AFG) - Riyadh, KSA April 2013 – Feb. 2014

Head of Equity Capital Markets Division

Aldukheil Financial Group (AFG) - Riyadh, KSA Jan. 2010 - March 2013

Assistant Director, Equity Capital Markets Division

Aldukheil Financial Group (AFG) - Riyadh, KSA Jan. 2009 - Dec. 2009

Senior Manager, Equity Capital Markets Division

Aldukheil Financial Group (AFG) - Riyadh, KSA July 2007 – Dec. 2008

Senior Financial Consultant, Financial Advisory Services (FAS)

The Consulting Center for Finance & Investment (CCFI) - Riyadh, KSA Jan. 2006 – June 2007

Financial Consultant, Financial Advisory Services (FAS)

The Consulting Center for Finance & Investment (CCFI) - Riyadh, KSA Sep. 2004 – Dec. 2005

Branch Manager

The Consulting Center for Finance & Investment (CCFI) - Jeddah, KSA Jan. 2004 – August 2004

Assistant Financial Consultant, Financial Advisory Services

The Consulting Center for Finance & Investment (CCFI) - Riyadh, KSA Nov. 2002 – Dec. 2003

VP Assistant for Finance Affairs

Al-Jeraisy Computer & Communication Services (JCCS) - Riyadh, KSA May. 2002 – Oct. 2002

Researcher

College of Industrial Management King Fahd University of Petroleum & Minerals (KFUPM) - Dhahran, KSA Dec. 1999 – April. 2002

Areas of Expertise & Responsibilities

Financial Advisory Services:

- √ Feasibility Studies
- ✓ Financial Analysis & Corporate Valuation
- ✓ Business Plans
- ✓ Diagnostic Studies (DS) for IPO
- ✓ Employee Share Programs (ESP)
- ✓ Company Conversions

Corporate Finance:

- ✓ Initial Public Offerings (IPO)
- √ Rights Issues (RI)
- ✓ Capital Reduction
- ✓ Private Placements (PP)
- ✓ Private Equity (PE) Transactions: (Buy Side / Sell Side)
- ✓ Mergers & Acquisitions (M&As)
- ✓ Debt Advisory Services (DAS)

- Business Development; Deals Origination & Marketing Capabilities
- Project Management
- Team Building, Training, & Supervising

Selected Transactions

- Acquisition of 100% of AlMarakiz AlRakiya Co. by AlBaha Investment & Development Co. approved by the (CMA): SR 145 MM, 2017.
- Rights Issue of Alrajhi Takaful Company: SR 200 MM, 2015.
- Rights Issue of Anaam Holding Group: SR 87 MM, 2012.
- Acquisition of 21% of Sanabel AlSalam Food Manufacturing Company by National Bank of Kuwait Capital (NBKC): 2012.
- **Employee Share Program of Nama Chemical Company: 2011.**
- Private Placement of Chemical Development Company (CDC), An Affiliate of Al-Olayan Group: SR 198 MM, 2011.
- Rights Issue of AlAhli Takaful Company: SR 80 MM, 2011.
- IPO of Al-Sorayai Trading & Industrial Group: SR 243 MM, 2010.
- IPO of Herfy Food Services Company, An Affiliate of SAVOLA Group: SR 413 MM, 2010.
- Rights Issue of SPIMACO "Al-Dawaeiah": SR 295 MM, 2010.
- Rights Issue of SABB Takaful Company: SR 300 MM, 2009.
- Rights Issue of Nama Chemical Company: SR 780 MM, 2008.
- **IPO of Saudi Indian Insurance Company:** SR 40 MM, 2007.
- Private Placement of Kinan International Real Estate Development Company: SR 1,548 MM, 2006.
- Rights Issue of Saudi Cables Company: SR 120 MM, 2006.
- Rights Issue of Saudi Arabian Amiantit Co.: SR 423.5 MM, 2005.
- IPO of Sahra Petrochemical Company, An Affiliate of Al-Zamil Group: SR 300 MM, 2004.

Education

- Master of Business Administration Major: Finance & Investment King Fahd University of Petroleum & Minerals Dhahran, Saudi Arabia (2000 – 2002)
- Bachelor of Science (B.Sc. Honors) in Business Administration University of Khartoum Khartoum, Sudan (1994 – 1998)

Other Certificates

- A Certificate in Mergers & Acquisitions.

 Euromoney Training EMEA London, United Kingdom
- General Securities Qualification Certificate (CME-1)

 Capital Market Authority (CMA) Riyadh, Saudi Arabia

Languages

Arabic (Mother Tongue)

English